

# Helping the Bangladesh government transform public procurement

The Government of Bangladesh together with the World Bank, have been driving a major public procurement reform project for many years. CIPS was asked to create a team of procurement professionals through its MCIPS Programme, helping to improve the efficiency and integrity of procurement and the delivery of public services and development projects.

 **CASE STUDY**  
**PROFESSIONAL  
QUALIFICATIONS  
PROGRAMME**

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Procurement professionals can play a vital role to ensure value for money in public sector procurement. Procurement professionals always strive for sustainable and ethical procurement and stick to the code of ethics. That is why it is important that public procurement in Bangladesh becomes professionalised”

**Afroza Parvin**

ex-student and Deputy Director,  
Implementation Monitoring and  
Evaluation Division.





## Talent for transformation

Before the reform project, public procurement in Bangladesh was characterised by ineffective bureaucracy and poor quality planning, bid documentation and evaluation. There was also a lack of trained professionals and mechanisms for transparency and accountability.

The Bangladesh Government established the Central Procurement Technical Unit (CPTU) to spearhead a sustained, integrated effort to transform public procurement. This encompassed technological innovation, behavioural and political interventions and building capacity among public officials, the tendering community and, with CIPS' help, procurement professionals.



## Fast-track programme

CIPS delivered a core competence and accreditation programme, starting in early 2022 to equip professionals from all government departments with the skills and capabilities they needed to perform strongly in today's competitive economy.

Students committed to an accelerated 18-month period of learning to gain their degree-level MCIPS qualification. CIPS' experts also provided training and ongoing support for the tutoring team at Bangladesh's BRAC University.

# The benefits for the Bangladesh Government

**According to the CPTU, CIPS' professional qualifications programme contributed to the transformation of Bangladesh's public procurement performance by:**

- Creating a new team of internationally accredited procurement specialists able to put the government's reform agenda into practice
- Equipping professionals to create an environment and manage systems that foster greater transparency, trust and accountability
- Giving procurers a global perspective and an understanding of how to work to global standards
- Awarding CIPS qualifications that are recognised and valued by development agencies and public and private sectors around the world
- Educating professionals in the ambitions and practices of sustainable procurement
- Encouraging other public and private sector procurers to study for MCIPS qualifications
- Building national teaching competence by training local specialists and ex-students to be outstanding tutors.



## Well-rounded professionals

Feedback from some students demonstrates how highly they value their achievement, being better prepared for a procurement landscape that is ever-changing and increasingly green and global.

'CIPS qualifications deal with the procurement processes and cultural differences at national and international level,' says Dr Wazed Ali, who has just completed his studies and become a full member of CIPS. 'I am also pleased to have gained new knowledge and skills that are required for a more sustainable world.'

Afroza Parvin, another successful student, describes the learnings she particularly appreciates. 'Professional procurement qualifications help to develop holistic understanding of the business, collaborating with cross functional teams, managing budgets and influencing key stakeholders to deliver value. This exposure to different aspects of the organisation positions me as a strategic thinker with a broad business perspective.'

For the Bangladesh government, the CIPS programme ensured an ever-growing group of professionals with the capability and confidence to manage and realise the full potential of every element of its comprehensive reform programme.

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Procurement and supply is a hot cake profession in the modern technological era. For this reason a professional qualification is armour against the risks and challenges involved. I can better serve my organisation and the country with my professional procurement qualification.”

**Md Ahsan Uddin Chowdhury**

ex-student and Manager  
(Development), Eastern Refinery Ltd

**£20b**

**Bangladesh spends  
around £20 billion a year  
on public procurement**

**75**

**75 procurement professionals  
trained by CIPS as part of this  
programme**

“

CIPS helped Bangladesh to create a professionalised cohort of procurement specialists who know how to operate at international level and can cascade their up to date knowledge and skills through their departments”

**Deborah Aylward**

Corporate Programme Lead, CIPS



**The CIPS Qualifications Programme offers a range of academic qualifications with a route to becoming MCIPS. Our qualifications programmes for organisations offer virtual and face-to-face training as well as self-study for organisations across the globe. All programmes are supported by CIPS professionals and are fully managed to support your team of students and keep them on track.**

**The programmes we can offer you and your team are:**

- **Level 2 Certificate in Procurement and Supply**  
The ideal qualification for those just starting out in their career or if procurement and supply is part of their job role.
- **Level 3 Advanced Certificate in Procurement and Supply**  
Designed for those already in an operational role and equips them to carry out key procurement and supply tasks.
- **Level 4 Diploma in Procurement and Supply**  
For those moving into junior and middle management procurement roles, or anyone supervising the procurement function. This is the highest entry level for CIPS Qualifications.
- **Level 5 Advanced Diploma in Procurement and Supply**  
For senior buyers, contract and supply chain managers, this qualification gives those the expertise to improve organisational procurement and to fulfil objectives.
- **Level 6 Professional Diploma in Procurement and Supply**  
Aimed at senior procurement professionals and heads of departments, this qualification is equivalent to the final year of a degree and will lead to the internationally recognised designation, MCIPS.



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**Want to see how we can develop your procurement and supply team?**

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