



# Optimise your procurement and supply chains

Get support from the organisation representing the global procurement and supply chain profession.

Procurement and supply chains are at the heart of every organisation. They're a business's lifeblood. And that's never been truer than it is today. CIPS supports procurement and supply chain professionals around the world. We hear about their challenges and how they're addressing them. We learn about current best practice and we can share this with you to find the solutions you need.

**Procurement  
& Supply  
Services**

[www.cips.org/employers](http://www.cips.org/employers)



# Now's the time to optimise your procurement and supply chains

Throughout our work together, we'll keep bringing the conversation back to outcomes and how your procurement and supply chain can support the strategic aims of your business.

## Who are we?

We're the global organisation for procurement and supply chains, driving positive change across our profession. As industry experts and the body that defines procurement best practice, we can help you improve and maintain your procurement function.

## What's on offer?

CIPS Procurement and Supply Services is a bespoke offering, completely tailored to the needs of your organisation. We offer a flexible toolkit that will enable you to meet today's challenges head on, achieve your organisational goals, and provide ongoing, continuous improvement delivered by a team of highly skilled, fully qualified experts with many years of senior procurement and supply experience.

We will find the right subject matter expert to support you through your programme of process improvement and/or organisational development activities.

## Options include:

- Strategy and policy review
- Processes, tools, and systems optimisation
- Organisation redesign for better performance
- Assessment and accreditation
- Operational support, on a permanent or interim basis
- E-procurement strategies
- Development of frameworks and measures to improve transparency and efficiency

# The Benefits

## ○ Access to skilled professionals

You'll be supported by some of the leading experts in procurement and supply - highly skilled and experienced senior procurement professionals qualified to at least MCIPS.

## ○ Bespoke teams for each project

With our global network of knowledgeable advisers and consultants, we can put the right team together for your organisation. From strategic down to an operational level, you'll work with experienced professionals at every stage of the project.

## ○ A comprehensive offer

Choose the services that will help you improve – we offer diagnostics, organisational design, implementation, benchmarking, and everything in between.

## ○ We care

We're here to improve procurement and supply for everyone - we genuinely care about getting great outcomes for you and we offer excellent value for money too.

## ○ Upskill your team

We don't cut and run once we've addressed your issues. We have the capability to create and deliver customised training, providing skill and knowledge transfer that will keep your operation sharp when our work ends.

## ○ Take your performance to another level

There is also the potential to achieve a globally recognised Procurement Excellence Programme Award, providing a way to consolidate your work, benchmark against world-class standards and get recognition for the progress you have made.

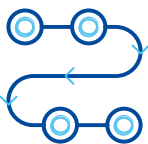
# How does it work?



## Step 1 Diagnostic review

A targeted analysis of your entire procurement function, or of a specific area, using a proven CIPS framework that covers five dimensions:

- leadership and organisation
- strategy and policy
- people
- processes and systems
- performance management



## Step 2 Process improvement

Based on the results of your diagnostic review, we can work with you to design or improve strategies, policies, processes and procedures in areas such as strategic sourcing, category management, contract management, and supplier relationship management.



## Step 3 Organisational design

Based on the results of your diagnostic review, we can work with you to develop your organisation, supported by process mapping, competency frameworks, assessments and skills training as required. In addition, CIPS can assist in designing or managing a programme of transformation.

# About CIPS the Chartered Institute of Procurement and Supply



## We are CIPS

The global membership organisation for procurement and supply, driving positive change across our profession. We provide education and tools for members. And we are the voice and standard, building a network across the globe.

## Quality guaranteed

Our qualifications are recognised by Ofqual in England and regulators in various countries, demonstrating that they meet specific quality standards.

## The Global Standard

CIPS Global Standard in procurement and supply, which is freely available, sets the benchmark for what good looks like in the profession.

## A commercial organisation

CIPS helps governments, development agencies, and businesses around the world to excel in procurement and supply, supporting them to improve and deliver results and raise standards.

## A global community

With offices in Africa, Asia, Australia, the Middle East, Europe and USA we lead in education and training, we provide information and tools, and we help build capability within organisations. Through all our work, we are the voice and standard, building a global network to power our profession.

## How can CIPS help?

No matter where you are in the world or what sector you operate in, CIPS can help to ensure that your procurement and supply teams:

- Have the skills to spend your organisation's funds wisely and manage suppliers effectively
- Comply with relevant legislation
- Have the tools to build ethical and sustainable supply chains
- Continually evolve and deliver results against increasingly challenging targets
- Add value to the business and get the recognition they deserve

## Want to see how we can develop your procurement and supply team?

Get in touch with us: [corporate.solutions@cips.org](mailto:corporate.solutions@cips.org)

[www.cips.org/employers](http://www.cips.org/employers)