CIPS Level 2 – Certificate in Procurement and Supply Operations

Systems Technology [L2M4]

Sample Exam Questions (Objective Response)

SAMPLE QUESTIONS

The correct answer will be listed below each question

Q1. Which of the following provides the purchaser with information of the user's specific requirements?

a. E-notice
b. E-requisition
c. E-contract
d. E-catalogue

LO: 1
AC: 1.3
Correct answer: B

Q2. Internet search engines can be used by a procurement professional to …

a. locate details about suppliers and customers
b. monitor supplier performance
c. obtain feedback on supplier credibility
d. update internal stakeholders

LO: 1
AC: 1.2
Correct answer: A

Q3. Drag and drop the correct option into the blank space.

An [ ] describes a private and closed internal network used to communicate between a select group.

Intranet
Internet
Extranet
Website

LO: 1
AC: 1.2
Correct answer: Intranet

SAMPLE QUESTIONS

Q4. What does the term ERP stand for in terms of e-procurement?

a. External risk plan
b. Embedded requirement purchase
c. Electronic request payment
d. Enterprise resource planning

LO: 2
AC: 2.3
Correct answer: D

Q5. Which of the following is an example of a system that is used to order from and to make payments to suppliers?

a. MRP
b. P2P
c. ERP
d. JIT

LO: 2
AC: 2.3
Correct answer: B

Q6. Using the Kraljic approach, if goods or services have a high value spend but low business risk, which contract category would they fall into?

a. Leverage
b. Routine
c. Strategic
d. Bottleneck

LO: 2
AC: 2.2
Correct answer: A

SAMPLE QUESTIONS

Q7. The total cost of quality can be evaluated by considering …

a. the costs of conformance plus the costs of non-conformance
b. the costs of conformance multiplied by the costs of non-conformance
c. the costs of conformance minus the costs of non-conformance
d. the costs of conformance divided by the costs of non-conformance

LO: 3
AC: 3.2
Correct answer: A

Q8. A philosophy about quality that involves everyone in the organisation that seeks to enhance processes, products/services and the organisational culture is known as …

a. total personnel management
b. total target management
c. total quality management
d. total customer management

LO: 3
AC: 3.1
Correct answer: C

Q9. A group of employees who meet regularly to consider ways of resolving problems and improving production in their organisation is known as …

a. a quality circle
b. a union circle
c. an employee circle
d. a resolution circle

LO: 3
AC: 3.3
Correct answer: A

SAMPLE QUESTIONS

Q10. Drag and drop the correct option into the blank space.

[ ] is a methodology used to forecast, plan for and co-ordinate the requirement for products and services.

Quality management
Demand management
Flow management
Supply management

LO: 1
AC: 1.1
Correct answer: Demand management

Q11. Drag and drop the correct option into the blank space.

An [ ] is an online website where buyers can purchase goods and services.

e-invoice
e-marketplace
e-tender
e-sourcing

LO: 1
AC: 1.2
Correct answer: E-marketplace

Q12. What are Google, Bing and Yahoo examples of?

a. Internet providers
b. URLs
c. Search engines
d. Email addresses

LO: 1
AC: 1.2
Correct answer: C

SAMPLE QUESTIONS

Q13. Select the correct option from the drop down box.

The two main stages of the procurement cycle are [ ] .

sourcing and purchasing
purchasing and invoicing
sourcing and contracting
management and contracting

LO: 2
AC: 2.3
Correct answer: sourcing and purchasing

Q14. Drag and drop the correct option into the blank space.

[ ] is a model associated with continuous improvement.

Mendelow
Kanban
Kaizen
Kraljic

LO: 3
AC: 3.3
Correct answer: Kaizen

Q15. A variance where a budget has been exceeded is called …

a. an optimisation
b. an overspend
c. an obsolescence
d. an overload

LO: 1
AC: 1.1
Correct answer: B

SAMPLE QUESTIONS

Q16. Which ISO accreditation relates to quality?

a. ISO 14001
b. ISO 9001
c. ISO 13485
d. ISO 21067

LO: 3
AC: 3.1
Correct answer: B

Q17. Which quality management theory focuses on the elimination of waste from a process?

a. Six Sigma
b. Lean
c. Kaizen
d. Agile

LO: 3
AC: 3.3
Correct answer: B

Q18. The continuous improvement cycle includes which four actions?

a. Identify, plan, execute, review
b. Identify, purchase, examine, replace
c. Inspect, plan, explore, renew
d. Inspect, purchase, execute, relay

LO: 3
AC: 3.3
Correct answer: A

SAMPLE QUESTIONS

Q19. Select the correct option from the drop down box.

A [ ] is a quality management tool that can be used to understand how a process has changed over time.

Control chart
Search engine
Database
Supplier audit

LO: 3
AC: 3.3
Correct answer: Control chart

Q20. What is an online tool used to allow potential suppliers to submit bids online and in real time?

a. E-procurement
b. E-auction
c. E-invoice
d. E-catalogue

LO: 2
AC: 2.1
Correct answer: B

SAMPLE QUESTIONS